

Englefield | Heath, Ohio  
Client since 2015

## case study

**REDUCED SHRINK,  
BETTER COUNTS  
PROVIDE LONG-TERM  
VALUE TO ENGLEFIELD**

### **INVENTORY CHALLENGE:**

Englefield desired more accurate counts for cigarettes at multiple price points and overall improvement with merchandise loss. They also sought an auditing firm they could trust with long-term employees and consistency in the market.



Quantum Services **RESULTS**



**Improved count accuracy in cigarette department through FAPA audits**

1

**Reduced shrink through better retail counts of store inventory**

2

**Tailored SPEC report for review at the time of audit**

3

**Improved reconciliation reporting with cost % and cost value**

4

**Integrated client manager surveys for immediate feedback**

5



“Englefield relies on Quantum Services for **RELIABLE AND ACCURATE COUNTS, STRONG COMMUNICATIONS, AND CUSTOM REPORTING.** Quarterly review meetings give **SPACE TO DISCUSS GOALS AND TIMELINES.**”