

Englefield | Heath, Ohio
Client since 2015

case study

REDUCED SHRINK,
BETTER COUNTS
PROVIDE LONG-TERM
VALUE TO ENGLEFIELD

INVENTORY CHALLENGE:

Englefield desired more accurate counts for cigarettes at multiple price points and overall improvement with merchandise loss. They also sought an auditing firm they could trust with long-term employees and consistency in the market.



Quantum Services

RESULTS



Improved count accuracy in cigarette department through FAPA audits

1

Reduced shrink through better retail counts of store inventory

2

Tailored SPEC report for review at the time of audit

3

Improved reconciliation reporting with cost % and cost value

4

Integrated client manager surveys for immediate feedback

5



“Englefield relies on Quantum Services for RELIABLE AND ACCURATE COUNTS, STRONG COMMUNICATIONS, AND CUSTOM REPORTING. Quarterly review meetings give SPACE TO DISCUSS GOALS AND TIMELINES.”