

Accurate Price File & Premium Audit Reports: Solutions for Success



CHAMPLAIN FARMS | CLIENT SINCE 2024
Burlington, VT

>>> The Challenge:

After lengthy audits, outdated inventory information, and having to manually update the price file, Champlain Farms noticed a big difference when it partnered with Quantum Services in 2024. The first audits showed remarkable change at every level with professional auditors, proprietary reports, and reduction in audit frequency.

>>> The Solutions:

1

In Champlain Farms' stores, Quantum Services' auditors consistently performed inventory audits in *half the time* of previous efforts.

2

Quantum Services' professional auditors revealed inventory in the Price Book that had been ignored for over four years.

3

Quantum Services' IT Department produced automated processes for file transfers, saving time and effort in manual entry.

4

Quantum Services' proprietary reports provided insights allowing a fresh start during the transition to the new inventory service.

5

One of Quantum Services' exclusive offerings, the *Specs Report*, provided exceptional value to Champlain Farms.

Quantum Services' proprietary *Specs Report* allows Champlain Farms to gain valuable insights into their stores which none of their prior audit companies could offer. This report accounts for deliveries made during each audit, including invoice number and total retail dollar amount.





SUCCESS IN INVENTORY MANAGEMENT

Champlain Farms required a company that could support the inventory needs of their 35, locally-owned locations. After four years of consideration, Scott Macinnes, Director of Loss Prevention, reached out to Quantum Services and immediately recognized the difference, describing it as “night and day”. The partnership increased operational efficiency and also drove sales. Quantum Services’ crews were so productive and accurate that Champlain Farms reduced their audit frequency by 33%. Macinnes was impressed by the amount of time and money saved after only nine months.



ESTABLISHED & PROVEN

New to Champlain Farms, Quantum Services’ audits began with a walk-through to point out inventory that has been overlooked, hidden or placed in a back room. Another remarkable process was fully updating the price file, removing barcodes that had been discontinued from sale four years prior. Starting fresh set everyone up for success. Additionally, the decision to have Item Level Scan Audits was the right complement to PDI.

Champlain Farms’ VP of Technology, Dave Fuller, worked alongside Quantum Services’ VP of IT to automate the file transfer process. This was a serious time-saver that removed him from the manual upload of data before and after every audit.

“The store managers are happy with the involvement of Quantum Services’ professional audit service, and are happy that the transition has been so smooth.

The managers don’t feel like the audit is a chore anymore.”

~Scott Macinnes, Director of Loss Prevention / Champlain Farms

CHAMPLAIN FARMS COUNTS ON QUANTUM SERVICES’ REPORTS

Items Not in Price Book Report

Highlights items that had not been sold for years making life easier for store operators.

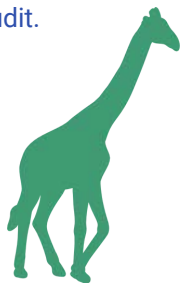
Items Not Counted Report

Saves time from having to search through the back-office system to track down lost inventory.

Specs Report

Provides an accurate account of incoming inventory. This report shows an invoice number and total retail dollar amount when a delivery is counted during an audit.

Store operations are running smoothly thanks to well-managed inventory and detailed reporting. It is refreshing to know that the leaders at Champlain Farms see that Quantum Services was the clear choice for their inventory needs.



CONTACT US